



SafER Medical Products Provide Cost-effective, Portable Isolation for Respiratory Illnesses

More Americans are aged 65 and older than ever before in our country's history. People are living longer and healthier lives due to advancements in healthcare and medicine, and as a result, senior care facilities are a popular choice for many older adults and their families.

Whether ambulatory and independent or post-acute and requiring more care, senior care facilities, nursing homes, and skilled nursing facilities offer different levels of medical care to meet the needs of their residents.



Senior facilities remain high risk settings for the rapid spread and amplification of communicable respiratory illnesses.



According to nih.gov, an approximate 1.1 million to 3.8 million infections occur in nursing homes each year. The resident population is especially susceptible to infection, whether recently transferred from an acute care setting or due to age related weaker immune systems and chronic health conditions.

Shared bedrooms, bathrooms, poor ventilation and limited space to isolate infected residents are all contributors to the proliferation of airborne respiratory illness among residents in a senior care facility setting. Although this demographic of Americans makes up 0.5% of the population, senior care facility residents covid related deaths accounted for 15% of overall covid related deaths in the US.



New federal regulations require more resources allocated to prevention of the spread of infection, and most senior care facilities face budget constraints and fail to adhere to all infection prevention protocols.

SafER Medical believes we can do better.

SafER Medical has an innovative, affordable, scientifically tested and proven solution to preventing the spread of airborne respiratory illness in senior care facilities.



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SafER Medical Products' innovative new portable negative pressure systems (PNPSs) give senior care administrators a valuable new tool for quickly and flexibly isolating residents who contract any respiratory infection.

The SafER Portable Negative Pressure System can be fitted on patients suffering from respiratory illnesses and protects everyone they come into contact with from exposure.

The SafER PNPS systems have been tested and proven to be effective, allowing facilities to uphold protocols requiring negative pressure isolation, without having to unnecessarily move patients around or resorting to ineffective jury-rigged barriers.

For senior care and nursing home facilities, the use of SafER PNPS systems can direct positive financial impacts. These facilities typically use the Patient Driven Payment Model (PDPM) as defined by the Centers for Medicare & Medicaid Services CMS RAI 3.0 manual. This enables opportunities for revenue optimization in three specific ways.



1. Group therapy or co-treatment can help your staffing and also productivity billing, and with SafER you can complete these tasks even with patients who are experiencing respiratory illnesses.

2. SafER can be used during Nebulizer treatment, allowing those minutes that are spent with qualified staff to be captured and submitted for higher reimbursement rates. Nebulizer treatment minutes are rarely captured. SafER allows the resident to complete nebulizer with others present without risk.

3. Isolation can be billed and increases reimbursement rates significantly. SafER offers more protection than a standard nursing home room, without the cost of a negative pressure isolation room, which many skilled nursing facilities do not have.

In addition, facilities can achieve significant cost savings by using staff more efficiently, avoiding the costs of moving patients around, and avoiding the need for expenses to create ad hoc isolation rooms.



SafER's innovative products are the new latex glove for respiratory care. The SafER team believes they will revolutionize the senior care industry and mitigate the cost, morbidity, and mortality of respiratory illness. The fiscal impact of reducing airborne illness can potentially save millions of dollars annually for senior care facilities, along with the thousands of lives that will be saved.

**SafER has found a solution...
a way to do better.**

Better SafER than sorry.