



SafER Portable Respiratory Isolation Systems Provide New Revenue Opportunities for Clinics, Urgent Care, and Mobile Health Providers

SafER Medical's portable negative pressure system (PNPS) technology is radically transforming how hospitals and EMT services protect staff and deliver services, while lowering costs and improving revenues.

Now, many other healthcare providers such as clinics, urgent care facilities, and mobile health organizations are taking a close look at how SafER's low-cost, portable respiratory isolation systems are creating lucrative new revenue opportunities.



For patients experiencing symptoms of respiratory distress, their safest option for treatment is often an urgent care or clinic. Urgent care and clinics are smaller than hospitals and offer outpatient services only.

Though these facilities may offer some specialized treatments, their main services include treatment of non-life-threatening illnesses and preventative care. Wait times are typically less than an emergency room visit, and cost is generally lower for patients seen at an urgent care or clinic.

Clinic and urgent care administrators often seek other service offerings that can help generate additional revenues without requiring huge upfront investments.

Providing nebulized medication treatments unlocks a new stream of revenue for clinics and urgent care centers. However, until recently, these services could only be handled in negative pressure rooms because of the risk of fugitive particles that could escape and harm staff or other patients.

Due to their smaller size and limited scope of capabilities, most of these facilities do not have a negative pressure room like their hospital counterparts for the treatment of patients when fugitive particles can present a risk.

Negative pressure rooms are costly, and require stringent protocols for depressurization, sanitization, and re-pressurization between patients. These time-consuming and detailed processes require staff resources that are often not available in clinics or urgent care facilities.

Instead, the current standard for mitigation of airborne infected respiratory particles in clinics and urgent cares is high ventilation and air disinfection with germicidal ultraviolet (UV) light. These measures are not capable of fully preventing the spread of highly contagious airborne fugitive particles.

Therefore, if medical procedures with risks of fugitive particles were conducted in clinics or urgent care facilities, the current standards of protection would be inadequate. However, SafER's portable negative pressure systems (PNPS) can be a complete game changer.

SafER's PNPS is streamlined, lightweight, and offers 99.99% effective protection against the spread of respiratory infected airborne particles. At a fraction of the cost of a negative pressure room, SafER's PNPS can be used during transport, in a waiting room, or any room in a clinic or urgent care setting.





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SafER's PNPS is a portable, easy to use vacuum, equipped with an AC/DC battery for transport and a plug in option for stationary use. With an in-line HEPA filter, a respiratory shield is fitted to the patient's face throughout their treatment, isolating the infection to the patient. SafER also prevents harmful medications exposure for surrounding staff, patients and facility.

The easy to carry, six-pound PNPS allows for several patients to be treated at once, even simultaneously. This inherent flexibility enables smaller service providers like clinics, urgent care facilities, and potentially even mobile home health providers to offer an expanded range of medication treatments without the huge expense of negative pressure rooms.



With the implementation of SafER's PNPS, clinics and urgent care facilities will have the capacity to treat multiple patients in a limited space environment, while protecting employees from becoming infected. SafER empowers clinics and urgent care centers to treat multiple patients—even simultaneously—without needing a negative pressure room.

Healthy employees use fewer sick days and have higher work productivity, thereby lowering costs. Plus, the ability to offer additional services for administering nebulized medications can significantly boost revenues.

With SafER's portable respiratory protection systems, smaller medical facilities can consider offering a variety of nebulized medications.

Some potential medication examples include:

- **Ribavirin:** Used for respiratory syncytial virus (RSV) infections.
- **Pentamidine:** Used for prevention and treatment of Pneumocystis pneumonia.
- **Amphotericin B:** Antifungal medication used for respiratory infections.
- **Bronchodilators:** To relax muscles around airways, making it easier to breathe, often used to treat conditions like asthma and COPD.
- **Tobramycin:** Used for cystic fibrosis patients and chronic pulmonary infections)
- **Interferon:** Used for viral infections or as an immunomodulator.
- **Dornase alfa:** Primarily designed to treat cystic fibrosis by thinning mucus in the lungs.

Of course, front line physicians and administrators need to carefully weigh the risks, costs and revenue opportunities to determine the viability of introducing such new service offerings. But, SafER has definitely opened new revenue possibilities for consideration.

At a cost of only \$3500 per SafER system, plus low cost disposable masks, SafER also gives clinics an effective front line protection system for treating patients with respiratory illnesses, such as the high spikes of cases that can occur in flu outbreaks.



**Schedule a live demo to see how SafER can increase your clinic's revenue while protecting staff.
SafER care starts with SafER.**

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